

United Suffolk Sheep Association

Board of Directors Meeting

December 2011 Conference Call

Monday, December 19, 2011 8pm CST

Board Members Present: President, Rob Zelinsky, Vice-President, Bill MacCauley, Secretary, Amanda Everts and the following directors: Larry Pauly, Amanda Bergsieker, Gerald Clair, Donna Mays, Rex Quam, Kim Ketcham, Lisa Webster, Bill Gergen and Jake Falleson.

Board Members Absent: Gary Hoskins

Officers Absent: Treasurer, Richard Schambow

The meeting was conducted by President, Rob Zelinsky.

President Zelinsky noted that the conference call meeting was called by himself not in accordance of the USSA bylaws (must have a 5 day advance notice) and called for any directors that were subject to continuing the meeting due to this. There was no objection to continuing the meeting from the USSA directors.

Secretary's & Treasurer's Report

Secretary, Amanda Everts, reported that there is \$12,500 in the USSA checking account and \$179,000 in the investment account. There has been a flow of registrations that come into the office but there has not been a lot of amnesty registrations submitted. Secretary Everts also reported that Josie and she have been spending a lot of time testing the new registration program. Larry Pauly made a motion to approve the Secretary and Treasurer's report. The motion was seconded by Bill Gergen. The motion passed.

Old Business

Banner Ad

There was a lengthy discussion about advertising in the banner for the December 2011 issue and future Banner ads as well as when to run ads, what should be included in the ads and what has been included in the budget for advertising. Rex Quam suggested that a committee be setup in the future to oversee advertising and what should be budgeted each year for advertising. Kim Ketcham made motion to put an ad in the December 2011/ January 2012 issue of the banner. Dr. Gerald Clair seconded the motion. A roll call vote allowed the motion to pass with 6 votes in favor of putting an ad in the upcoming issue of the Banner (Bill MacCauley, Dr. Gerald Clair, Donna Mays, Kim Ketcham, Larry Pauly and Lisa Webster) and 4 votes against putting an ad in the upcoming issue of the Banner (Rex Quam, Jake Falleson, Amanda Bergsieker and Bill Gergen).

Annette Benson's Contract

There was a lengthy discussion about whether or not the USSA should pay Annette for the 175 hours submitted to the USSA. Both Larry Pauly and Dr. Gerald Clair spoke with attorneys and reported that the attorney stated that with the way the contract was written, the USSA was entitled to paying Annette. Rob Zelinsky spoke with an attorney and reported that the attorney said that we are not liable to pay Annette. Following the discussion, Dr. Gerald Clair made motion to pay Annette for the 175 hours. The motion was seconded by Kim Ketcham. A roll call vote allowed the motion to pass with 9 votes in favor of paying Annette (Bill MacCauley, Dr. Gerald Clair, Donna Mays, Rex Quam, Jake Falleson, Lisa Webster, Amanda Bergsieker, Kim Ketcham and Larry Pauly) and one vote opposed to paying Annette (Bill Gergen).

Registration Program & Utah Office

Secretary, Amanda Everts reported that there has been progress in completing the registration program but recommended that the board waits to close the office at least until the end of January 2012. She reported that they were still finding some problems when testing the program and did not feel comfortable to shut the old program off, because with the errors the office was finding, there would be nothing to check if the program was working properly. There was a

brief discussion as to who would check on the Utah office since Annette's contract ends December 31, 2011. A motion was made by Bill Gergen to ask Troy Jenkins to check on the office since he is there a couple days a week to back up the server. The motion was seconded by Larry Pauly. The motion passed. Jake Falleson made motion Amanda Everts could negotiate with Troy to check the office. The motion was seconded by Amanda Bergsieker. The motion passed. Amanda Everts was to contact Troy as soon as possible and report the outcome of her conversation to President Zelinsky.

Committee Reports

President Zelinsky asked that committee chairmen/women to email Amanda a list of your committee members by January 20, 2012. President Zelinsky also asked that committees meet at least once per year and provide a report of what they have done for the year. The report needs to be completed by NAILE meetings.

Fundraising Campaign

President Zelinsky asked the board to brainstorm new ideas that could bring in more money to the association. President Zelinsky also asked that the board evaluates what we can do to enhance the association, the membership and get more active member participation.

Budget

A brief discussion took place about the budget. President Zelinsky asked for the board's input on how move forward with following the budget. Board members felt that the budget can be more easily evaluated with Amanda's records. Lisa Webster requested that Amanda provide recommendations for the budget committee and work closely with that committee. It was discussed as to who was on the budget committee and who should be. It was decided that Rob Zelinsky and Lisa Webster be added to the budget committee and Richard Schambow would remain Chairmen.

1% Surcharge on Major Sales

There was discussion that the budget committee proposed in the budget to add a 1% surcharge on all major sales (Ohio, Reno, Sedalia and NAILE) and in turn use that money for promotion. Bill Gergen made motion to add a 1% surcharge on all major sales. The motion was seconded by Rex Quam. A roll call vote allowed the motion to pass as there were 8 vote for adding a 1% surcharge (Bill MacCauley, Dr. Gerald Clair, Rex Quam, Donna Mays, Amanda Bergsieker, Kim Ketcham, Larry Pauly and Lisa Webster) and 2 votes opposed to the motion (Jake Falleson and Bill Gergen).

Amnesty Program

Bill Gergen made motion to extend the amnesty program one more year. The motion was seconded by Jake Falleson. A brief discussion followed. Secretary Everts state that she thought the amnesty program is a good thing to offer to members but was concerned that if it becomes available at all times, in the long run that may cause a decrease in the amount of work that is submitted to the office as there is no deadline to encourage registration to be submitted on an annual basis. She recommended that maybe it should be offered every 4 or 5 years but not on a continual basis. Jake Falleson reported that he knew a few individuals that were going to utilize the amnesty program but just became aware of it. Jake felt that if it was extended a little longer it would allow these breeders to utilize the program. The motion was amended to extend the amnesty program until June 1, 2012 by Bill Gergen. The motion was seconded by Jake Falleson. All board members were for the motion. The motion carried.

President Zelinsky announced that Robert McCrumb will be the judge for the National Suffolk Show and Sale held in Sedalia. Judge recommendations for the NAILE Fitted Show are Gary Saylor, Jim Heggemeier, Larry Mrozinski and Brad Payne (in that order). Judge recommendations for the NAILE Slick Show are Billy Wade, Brad Payne, Jim Heggemeier and Bob Kimm (in that order).

President Zelinsky reported to the board that Larry Becher, an Iowa USSA Member, passed away this week from a battle with stomach cancer. Rob made motion to send a card for condolences from the association. The motion was seconded by Dr. Gerald Clair. The motion passed.

Amanda's Contract

There was a brief discussion on Amanda's contract and Bill MacCauley made motion to increase Amanda Everts pay as stated in the contract. The motion was seconded by Larry Pauly. The motion passed.

A motion was made by Dr. Gerald Clair that money can be taken out of the investment fund to pay bills during the association's slow time (income-wise). The motion was seconded by Donna Mays. The motion passed. The board stated that as cash becomes more available with work to replace that money that was taken out of the investment fund.

Larry Pauly made a motion to adjourn the meeting. The motion was seconded by Bill MacCauley. The meeting was adjourned.